Strategy • Precision • Impact



FINAL WEIGHTED

AFR/CRL F 1000 Likely voters nationwide by telephone June 28 – July 7, 2018

> NORTH MID EAST WEST SOUTH WEST

Q1. Before we begin, I need to know if I have reached you on a cell phone, and if so, are you in a place where you can talk safely? [**IF NOT ON A CELL PHONE, ASK:**] Do you own a cell phone?

Yes, cell and can talk safely		67	54	64
Yes, cell and cannot talk safely (SCHEDULE CALLBACK)				
No, not on cell, but own one		31	43	34
No, not on cell and do not own one	5	2	3	2
Don't know /refused	TERMINATE]			

Q2. Some people have no cell phone, and others have cell phones they rarely use. Which best describes you – you use your cell phone almost exclusively, you mostly use your cell phone, mostly use your land line, or exclusively use your land line?

Exclusively CELL	41	55	47	48
Mostly CELL		20	19	19
Mostly LAND	21	11	15	15
Exclusively LAND		4	6	6
Both equally		9	12	11
Don't know	0	1	1	1
Cell	61	74	66	67
Land		15	21	21

Q3. How likely are you to vote in the general election for Congress and other offices this November -- are you almost certain to vote, will you probably vote, are the chances about 50-50, are you probably not going to vote, or are you definitely not going to vote?

Almost Certain	87	84	87	87
Probably	13	16	13	13
50 - 50 [TERMINATE]	0	0	0	0
Probably not [TERMINATE]		0	0	0
Definitely not [TERMINATE]		0	0	0
(Don't know) [TERMINATE]	0	0	0	0

Q4. **[T]** How important is it to regulate financial services and products to make sure they are fair for consumers? Is it very important, somewhat important, a little important, or not at all important?

Very important Somewhat important A little important Not at all important (don't know)	25 3 2	5	74 17 3 3 2	64 25 4 4 4
Important		89	92	89
Not important		10	6	8

Q5. **[T*]** Should Wall Street financial companies be held accountable with tougher rules and enforcement for the practices that caused the financial crisis in 2008, or have their practices changed enough that they don't need further regulation?

Should be held accountable74	66	72	68
Don't need further regulation 14	19	16	16
(Neither)	2	3	4
(Don't know) 10	12	9	12

Q6. **[T]** Generally speaking, do you think there should be more government regulation of financial companies, such as Wall Street banks, mortgage lenders, payday lenders, debt collectors, and credit card companies, or less regulation of these companies?

[IF MORE/LESS]- Is that much more/less or somewhat more/less?

Much more	50	47	46	39
Somewhat more	21	24	25	31
Somewhat less	7	7	10	9
Much less	9	9	8	5
(Neither more nor less)	7	8	6	6
Don't know)		5	4	9
More		71	72	70
Less		16	18	14

Q7 SSA. Thinking about how enforcement of financial laws might affect you personally, do you think that weak enforcement of financial protection laws and poor oversight of Wall Street banks, mortgage lenders, payday lenders, debt collectors, and credit card companies affects you personally a lot, somewhat, a

little, or not at all?

Affects personally a lot Affects somewhat Affects a little Not affected at all (Don't know)	38 25 14	35 19 20	28 30 19 20 2	
A lot /somewhat		60	58	65
A little /not at all		38	40	34

Q8. SSB. Thinking about how enforcement of financial laws might affect you personally, do you think that stronger enforcement of financial protection laws and greater oversight of Wall Street banks, mortgage lenders, payday lenders, debt collectors, and credit card companies affects you personally a lot, somewhat, a little, or not at all?

Affects personally a lot Affects somewhat Affects a little Not affected at all	33 20	28 35 20 16	25 32 17 22	33 38 16
(Don't know)		1	3	12
A lot /somewhat A little /not at all		62 36	57 40	71 28

Q9. Now, on a different topic. The current total amount of outstanding student loan debt in the U.S. is one point four trillion dollars. Do you agree or disagree that the amount of student loan debt represents a crisis, or aren't you sure?

[IF CHOICE:] And is that strongly or not so strongly?

Agree - strongly	58	52	50	60
Agree – not so strongly		9	12	13
Disagree – not so strongly	4	8	10	6
Disagree - strongly		6	7	7
Don't know/not sure		25	22	15
Agree Disagree		62 14	61 17	72 13

Q10. [**T**] Now I'm going to read you two statements. Please tell me which one is closer to your own view, even if neither is exactly right.

[ROTATE]

_(Some people/Other people) say that Wall Street and the financial industry are still too powerful and still engaged in reckless practices that pose a continuing threat to the economy and people's financial well-being. [**32 WORDS**]

_(Some people/Other people) say that government has intervened too much in reforming the financial system and that more intrusive regulation would hinder innovation and slow down economic growth. [27 WORDS]

Which statement comes closer to your own view?

Financial system still poses a threat	3 5	55	54	62
Government has intervened too much2	6 3	30	30	26
(Both)	2	6	5	6
Neither)	3	4	4	3
(Don't know)		4	6	4

Q11. **[T]** Now please listen to this description of the Wall Street Reform law that was passed after the financial crisis. In addition to requiring federal oversight of a larger range of financial companies, this law also prohibits banks from certain risky practices, and created the Consumer Financial Protection Bureau to fight against abusive financial practices that hurt consumers. It also bans taxpayer-funded bailouts of large banks and financial companies and, instead, sets up a system where investors rather than taxpayers bear the losses of bank failures. Please tell me whether, overall, you favor or oppose this law.

[IF FAVOR/OPPOSE]: Do you favor/oppose that strongly or just somewhat?

Favor - strongly	60	48	51	59
Favor - somewhat		24	19	22
Oppose - somewhat	8	10	10	8
Oppose - strongly	7	8	11	1
(Don't know)		11	10	10
Favor	73	71	70	81
Oppose	16	18	20	9

Q12. **[T]** Now I'd like to read you a pair of statements about Wall Street reform. Of the two, please tell me which statement is closer to your own view, even if neither is exactly right.

[ROTATE STATEMENTS]

A. _ [**PRO-REFORM**] (Some people/other people say) that families are struggling to make ends meets. We need to make sure we don't give more power and profits to CEOs and big corporations at the expense of the rest of us. We don't need more people to be ripped off by payday lenders, big banks, and Wall Street. We need tough regulation of the industry that caused the financial crisis and has made it harder and harder for families to get by. [**77 WORDS**]

B._ [ANTI-REFORM] (Some people/other people say) The so-called Wall Street reform law is a job killer that created a brand new federal agency that has already cost taxpayers billions of dollars, and has done more harm than good for our economy. Excessive government regulation and bureaucracy discourage businesses from creating jobs, limit consumer choice, and are hurting small businesses that had nothing to do with the financial crisis. [62 WORDS]

[IF STATEMENT A OR B] Is that much closer or only somewhat closer to your view?

Pro-reform - much closer	62	44	39	41
Pro-reform - somewhat closer	11	15	13	16
Anti-reform - somewhat closer	12	16	15	14
Anti-reform - much closer	6	16	18	13
(Neither)	1	3	5	7
(Both)	3	4	5	4
(Don'ť know)	5	2	4	3
Pro-reform	73	59	53	57
Anti-reform	18	32	34	28

Q13. **[T*]** The Consumer Financial Protection Bureau, or CFPB, is the first federal agency whose mission is protecting consumers when they use mortgages, credit cards, bank accounts, and other financial products and services. Its mission includes preventing deceptive, unfair and abusive lending and collection practices by banks and other companies. From what you know about the mission of the Consumer Financial Protection Bureau, or CFPB, would you say you favor or oppose the CFPB?

[IF FAVOR/OPPOSE]: Do you favor/oppose that strongly or just somewhat?

Favor -strongly		52	46	47
Favor - somewhat		22	24	28
Oppose - somewhat		7	9	6
Oppose - strongly	4	8	11	6
(Don't know)		10	10	13
Favor	75	74	69	75
Oppose	14	15	21	12

Q14. **[T*]** Now I'd like to read you a pair of statements about the Consumer Financial Protection Bureau, or CFPB. Of the two, please tell me which statement is closer to your own views, even if neither is exactly right.

[ROTATE STATEMENTS]

A._ [**NEED RULES**] (Some people/other people say) We have rules to guard against unsafe meat, appliances, and automobiles. The CFPB should be there to provide similar rules for financial products. Just as it's against the rules to sell dangerous toys, it should be against the rules to sell dangerous loans and mortgages and have Wall Street interests put our savings and homes at financial risk. [61 WORDS]

B. [UNACCOUNTABLE BUREAUCRACY] (Some people/other people say) The Consumer Financial Protection Bureau is another unaccountable, expensive, federal bureaucracy we don't need. The bureau imposes harsh regulation on small financial businesses lacking resources to manage intrusive government oversight and cuts access to credit. This costs jobs, and impedes economic growth. The CFPB is yet another example of out of control, big federal government. [58 WORDS]

[IF STATEMENT A OR B] Is that much closer or only somewhat closer to your view?

Need rules - much closer	46	44	44
Need rules - somewhat closer14	18	16	19
Unaccountable bureaucracy - somewhat closer 10	12	13	16
Unaccountable bureaucracy - much closer	14	15	6
(Neither)1	2	4	8
(Both)	3	3	2
(Don't know)	6	5	7
Need rules	63	61	62
Unaccountable bureaucracy24	26	28	22

Q15. Now I am going to read you some actions the leadership of the Consumer Financial Protection Bureau has taken or proposed recently. For each, please tell me if the statement is very concerning, somewhat concerning, a little concerning, or not at all concerning

Sorted by Very Confusing

 15d.Ending public access to the database of complaints filed against banks and other financial				
firms 15h.Reducing efforts to protect students from	63	55	55	58
abusive student loans and student loan servicers 15i.Ending efforts to curb discrimination in lending based on data showing that borrowers of color pay	62	64	60	69
more for loans	60	60	59	62
discrimination in lending 15a.Ending the enforcement of rules to prevent	59	57	52	58
abuses by payday lenders 15e.Changing the mission of the CFPB to cutting	58	60	57	58
regulation rather than protecting consumers	55	54	49	55
auto lenders	53	48	52	50
out payday loans 15f.Working closely with financial lobbyists and	50	45	46	51
contributors to determine the policies of the agency	50	47	42	43

a. Ending the enforcement of rules to prevent abuses by payday lenders

Very concerning Somewhat concerning		60 21	57 21	58 27
A little concerning	7	9	9	8
Not at all concerning	8	7	10	5
(No opinion/Don't know)	5	3	3	2
Concerning		81	78	85
Not concerning		16	19	13

b. Stopping new protections for people who take out payday loans

Very concerning	50	45	46	51
Somewhat concerning		27	26	23
A little concerning	7	7	10	10
Not at all concerning		14	12	12
(No opinion/Don't know)		6	7	5
Concerning	73	72	72	73
Not concerning		22	21	22

c. Helping end rules that ban discrimination by auto lenders

Very concerning Somewhat concerning		48 23	52 25	50 28
A little concerning		8	8	9
Not at all concerning		14	10	9
(No opinion/Don't know)	7	7	5	4
Concerning		71	77	78
Not concerning		22	18	18

d. Ending public access to the database of complaints filed against banks and other financial firms

Very concerning	63	55	55	58
Somewhat concerning		22	22	28
A little concerning		9	10	4
Not at all concerning		8	9	6
(No opinion/Don't know)		6	4	4
Concerning	81	77	77	86
Not concerning		17	19	10

e. Changing the mission of the CFPB to cutting regulation rather than protecting consumers

Very concerning Somewhat concerning A little concerning Not at all concerning (No opinion/Don't know)	20 8 7	54 21 12 9 4	49 27 7 10 6	55 23 9 6 7
Concerning		75	76	78
Not concerning		21	18	15

f. Working closely with financial lobbyists and contributors to determine the policies of the agency

Very concerning Somewhat concerning A little concerning Not at all concerning (No opinion/Don't know)	27 7 10	47 29 12 5 8	42 27 12 11 9	43 28 12 8 10
Concerning	76	75	69	71
Not concerning		17	23	19

g. Cutting back on work to prevent racial discrimination in lending

Very concerning Somewhat concerning A little concerning	16 8	57 21 8	52 23 7	58 20 8
Not at all concerning		8	12	8
(No opinion/Don't know)		5	7	6
Concerning		78	75	78
Not concerning		17	19	16

h. Reducing efforts to protect students from abusive student loans and student loan servicers

Very concerning Somewhat concerning A little concerning Not at all concerning (No opinion/Don't know)	25 3 8	64 17 9 7 2	60 20 7 9 4	69 18 6 3 3
Concerning	87	81 17	80 16	88 10

i. Ending efforts to curb discrimination in lending based on data showing that borrowers of color pay more for loans

Very concerning Somewhat concerning A little concerning Not at all concerning	21 7 8	60 18 7 9	59 19 9 7	62 21 6 7
(No opinion/Don't know)	81	5	6	4
Concerning		79	78	83
Not concerning		16	16	14

Now I'd like to ask you about payday loans, or short term small dollar loans.

Q16. **[T*]** The Consumer Financial Protection Bureau has issued new rules for payday lending. Before issuing a loan, payday lenders must consider the borrower's current expenses and income, and only issue loans to those likely to be able to repay their loans. Before this rule was issued, there was no requirement that payday lenders make any effort to verify borrowers' ability to repay loans. Do you support or oppose this new rule to require payday lenders to check a borrower's ability to repay a loan, or aren't you sure?

[IF SUPPORT/OPPOSE] And do you strongly or somewhat [SUPPORT/OPPOSE] that new requirement?

Strongly support		62	63	64
Somewhat support		15	16	17
Somewhat oppose		5	6	7
Strongly oppose		8	7	3
Don't know/not sure		9	6	8
(Refused)	2	0	1	1
Support		77	79	81
Oppose		13	14	10

Q17. **[T]** Now I am going to read two statements about payday lenders. Please listen to both and tell me which statement is closer to your own views, even if neither is exactly right.

[ROTATE STATEMENTS]

A._ (Some people/other people say) Payday lenders prey on the elderly on Social Security, on working families making minimum wage, on military families, and on single parents. In this economy, it's hard enough for families living paycheck to paycheck to make ends meet, without having to resort to 300 and 400 percent interest rate loans – that's just too much.

B. _ (Some people/other people say) Payday lenders are an important resource for those who can't get credit any other way. If people can't afford to pay the interest, they shouldn't borrow the money. As long as the terms of the loan are clearly posted, people can make their own decisions and not have the government controlling what they do with their own money.

[IF STATEMENT A OR B] Is that much closer or only somewhat closer to your view?

[IF BOTH] - Well, which statement is closer to your own view if you could only pick one?

Payday lenders prey - much closer	47	41	50
Payday lenders prey - somewhat closer	10	9	12
Both - lean payday lenders prey4	3	3	2
Payday lenders prey59	60	53	63
Both	7	9	8
Payday lenders are resource	28	31	24
Both - lean payday lenders are resource5	6	6	3
Payday lenders are resource - somewhat closer9	12	13	9
Payday lenders are resource - much closer 10	10	12	11
(Neither)4	1	3	2
(Don't know)5	3	5	3

Q18. [**T**] Currently, mortgage lenders are always required to verify a borrower's ability to repay before issuing the mortgage. Some people have suggested flexibility and adding exceptions to this requirement, so that lenders can issue some mortgages without having to determine a borrower's ability to repay. Which would you favor: FLEXIBLE requirements, so some mortgages can be issued without verifying ability to repay, or TIGHTER requirements that lenders must fully verify the ability to repay for ALL mortgages?

[IF FLEXIBLE/TIGHTER]: Do you favor flexible/tighter requirements strongly or just somewhat?

Flexible requirements - strongly	22	18	21	16
Flexible requirements – somewhat	11	15	17	19
Tighter requirements - somewhat		18	17	24
Tighter requirements – strongly		42	38	34
(Don't know)		7	7	7
Flexible requirements		33	38	35
Tighter requirements	60	60	55	58

Q19. **[T]** Now I am going to read you statements about debt collection. For each, please tell me if the statement is very concerning, somewhat concerning, a little concerning, or not at all concerning

Sorted by Very Concerning

19a.Relying on bad or incomplete information, some				
debt collectors target the wrong people or try to				
collect on debts that have already been paid	. 75	72	72	73
19b.Debt collectors sue a million consumers each				
year even when they do not have the evidence to				
prove their case in court	. 72	72	72	71
19c.Debt collectors are seeking government				
approval to make pre-recorded, automated calls to				
cell phones for collection purposes without approval				
of the person being called	. 69	69	70	70

a. [T] Relying on bad or incomplete information, some debt collectors target the wrong people or try to collect on debts that have already been paid

Very concerning	75	72	72	73
Somewhat concerning	14	20	15	17
A little concerning		3	5	6
Not at all concerning		3	6	2
(No opinion/Don't know)		2	2	1
Concerning	89	92	87	90
Not concerning		6	11	8

b. [T] Debt collectors sue a million consumers each year even when they do not have the evidence to prove their case in court

Very concerning	72	72	72	71
Somewhat concerning	17	17	17	22
A little concerning	3	4	3	3
Not at all concerning		4	6	3
(No opinion/Don't know)		2	2	1
Concerning	88	89	89	94
Not concerning		8	9	6

c. Debt collectors are seeking government approval to make pre-recorded, automated calls to cell phones for collection purposes without approval of the person being called

Very concerning Somewhat concerning A little concerning Not at all concerning (No opinion/Don't know)	18 4 8	69 21 5 4 1	70 18 4 4 3	70 19 4 6 1
Concerning	87	90	88	89
Not concerning	12	9	9	10