

March 20, 2017

The Honorable Lamar Alexander Chair Committee on Health, Education, Labor and Pensions U.S. Senate Washington, DC 20510

The Honorable Patty Murray Ranking Member Committee on Health, Education, Labor and Pensions U.S. Senate Washington, DC 20510

Dear Chair Alexander and Ranking Member Murray:

On behalf of Americans for Financial Reform and fifty faith, consumer advocate and labor organizations, we write to reiterate our strong view that the Department of Labor's fiduciary rule, which requires those who give retirement savings advice to put their clients best interest first must be allowed to go into effect as planned in April; and to urge you to ask the nominee for U.S. Secretary of Labor, Alex Acosta, to affirm his commitment to the rule being implemented on time.

For far too long, brokers have been able to put their own financial interests ahead of their clients, steering retirement savers into investments that serve the broker's bottom line rather than the clients. This conflicted advice costs working families a more than \$17 billion in retirement savings annually¹. The DOL fiduciary rule is a responsible solution to this problem and will mean workers and families get actual advice, not misleading sales pitches when investing their hard-earned retirement savings.

As you know, the DOL promulgated the final fiduciary rule after conducting a thorough, thoughtful, and transparent multi-year process. The final fiduciary rule is the product of more than six years of research, consideration of more than 300,000 comments, four days of hearings, and hundreds of meetings. Now, at the behest of Wall Street, the Trump Administration has suddenly proposed to delay the rule – a move that would cost retirees tens of millions of dollars a day.

Due diligence requires this Committee to ask the nominee what he will do with regard to the fiduciary rule: will he follow the evidence and protect the interests of investors by allowing it to go into effect as planned, or will he support the delay and then the demise of this fundamentally important investor protection?

Sincerely,

Americans for Financial Reform American Association of University Women (AAUW) Americans for Democratic Action (ADA) American Federation of Teachers Colorado ACTION ReUnion 2017, TN Allied Progress Aquinas Institute of Theology

¹https://obamawhitehouse.archives.gov/the-press-office/2016/04/06/fact-sheet-middle-class-economics-strengthening-retirement-security



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