

June 21, 2016

## RE: Oppose the veto override of HJ Res 88 (DOL conflict of interest rule)

Dear Representative:

As organizations that support the Department of Labor's (DoL) rule to update and strengthen protections for retirement savers, we are writing to thank you for standing up for your hardworking constituents saving for retirement and opposing HJ Res 88, the Resolution of Disapproval that would block the rule's implementation, when it was considered on the House floor in April. The House of Representatives is expected to vote tomorrow on whether to override President Obama's veto of the Resolution and we ask you to again stand with your constituents and oppose the veto override. This rule is a tremendous accomplishment in the fight to improve our nation's retirement income security and should be supported.

The rule will at long last require all financial professionals who provide retirement investment advice to put their clients' best interests ahead of their own financial interests. By taking this essential step, the rule will help all Americans -- many of whom are responsible for making their own decisions about how best to invest their retirement savings -- keep more of their hard-earned savings so they can enjoy a more financially secure and independent retirement.

In promulgating this rule, the DoL engaged in an open and inclusive process, and the final rule is better as a result. Specifically, the DoL responded to congressional and industry feedback by making significant revisions designed to facilitate implementation and compliance, while minimizing the harmful impact of conflicts of interest on the quality of retirement investment advice.

Small account holders and moderate-income retirement savers stand to benefit most from this rule. The academic literature makes clear that it is the less wealthy, frequently financially unsophisticated retirement savers who are most at risk when it comes to investment recommendations that are not in their best interests. Often, those recommendations promote investment products with high costs, substandard features, elevated risks or poor returns. While the financial adviser may make a substantial profit off these recommendations, the retirement saver pays a heavy price for investment advice that is not in his or her best interest, amounting to tens or even hundreds of thousands of dollars in lost retirement income.

Strengthening the protections for hard-working Americans who try to save for a secure and independent retirement is a key priority for our organizations, and to its credit, the DoL has worked

diligently to make important and needed changes to an outdated rule. We urge all Members of Congress to join us in supporting this common sense and long overdue initiative and to reject this effort to block its implementation. Your hardworking constituents deserve no less.

Sincerely, AARP AFL-CIO Alliance for Retired Americans American Association for Justice American Association of University Women (AAUW) American Federation of Government Employees American Federation of State, County and Municipal Employees (AFSCME) Americans for Financial Reform Association of University Centers on Disabilities Better Markets B'nai B'rith International Center for Economic Justice Center for Responsible Lending Committee for the Fiduciary Standard Consumer Action **Consumer Federation of America Consumers Union** Demos International Association of Machinists and Aerospace Workers International Brotherhood of Boilermakers International Brotherhood of Electrical Workers International Union, United Automobile, Aerospace, & Agricultural Implement Workers of America (UAW) Justice in Aging Leadership Conference on Civil and Human Rights Main Street Alliance Metal Trades Department, AFL-CIO National Active and Retired Federal Employees Association (NARFE) National Committee to Preserve Social Security and Medicare National Consumers League National Council of La Raza National Women's Law Center OWL-The Voice of Women 40+ NAACP National Education Association Pension Rights Center Personal Capital Public Citizen Public Investors Arbitration Bar Association Rebalance IRA

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